BENCHMARKING TOOL BUYER'S QUESTIONS

Choosing a market-pricing solution is a big commitment and we want you to feel sure you're covering all of your bases during your research phase. Let's be honest, a demo is a good overview, but it may be hard to gauge how the sofrtware will work for your specific circumstance. To help with your buying journey, we want to make sure you feel confident to ask the right questions and get the information you need as it relates to your specific and unique situation.

Features

Are we able to market price multiple jobs instantly?
Which salary surveys are you able to multi-match with?
Does the multi-matching work across multiple countries?
Can we store our job descriptions in the software?
What kind of permission levels are avi;;able?
How does the salary structure modeling work?
Can we track salary history? Salary survey history?

Pricing

What is the total price?
What are the discounts for a multi-year agreement?
How much is charged for additional salary survey file loads?
How many users are included and how much are additional users?
What is the additional charge if we add more employees?
What is the charge for a dedicated Account Executive?
Is there an implementation fee?

Security

Is the Company SOC 2 Type II certified?
Does the system support Single-Sign-On?
How is data uploaded into the system.

Implementation

What is the typical implementation timeline?
Can our old matches be loaded into the tool?
Do you integrate with our HRIS?

Ongoing Support and Maintenance

Who is our Account Executive going to be?
What is our Account Executive's background?
On average, how often do Account Executives change clients?
How long does it take for a survey to be loaded?
How long does it take for our company files to be loaded if we send them monthly?
How do we update our new salary surveys?

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